

Great River Energy
Request for Proposals for
Long-Term Capacity

RFP Conducted
By
ACES
Date Issued: July 2, 2020



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Appendices (Also Available on the Website Indicated Below)

- A Notice of Intent to Respond
- B Respondent Qualification Form
- C Product Pricing

RFP Website: <https://www.acespower.com/gre2020rfp/>

1. General Information

1.1 Introduction

Great River Energy (GRE) is the second largest electric utility in Minnesota and the fourth largest generation and transmission cooperative in the United States in terms of assets. GRE is owned by the 28 distribution member-owner cooperatives it serves. GRE participates in MISO as a market participant, transmission owner, and transmission customer.

GRE is not required to seek Minnesota Public Utilities Commission (MPUC) approval for power purchase agreements (PPA). GRE Board approval is required for PPA terms longer than 3-years and GRE member-owner approval for PPA terms longer than 5-years.

1.2 Summary

GRE is requesting proposals from Respondents for Midcontinent Independent System Operator (MISO) accredited capacity. GRE is seeking offers for the following:

- Buyer: Great River Energy (GRE)
- Seller: Respondent
- Product:
 - Capacity; annual Zonal Resource Credits (ZRC) only;
 - GRE will consider associated energy structures;
 - ZRCs must be registered in MISO's Module E, or any successor mechanism, and will need to be transferred from Respondent to GRE in MISO's Module E in accordance to MISO deadlines.
- Term:
 - Up to 5 years (MISO Planning Year (PY) 2022/2023 through PY 2026/2027 is preferred;
 - Minimum term of 1 year, and
 - Offers may have option for a term longer than 5 years.
- Quantity:
 - Up to 325 MW;

- Location:
 - MISO Zone 1; and
 - Within the “Up to 325 MW” quantity, GRE is willing to accept up to 50 MW in MISO Zone 3.

2. Instructions to Respondents

2.1 Proposal Format

Requested proposal information may be submitted in Adobe Acrobat (.pdf) or Microsoft Word (.docx) format.

Proposal information must be supplied electronically as requested in the forms supplied in the Appendices.

2.2 Transmittal Instructions

- Notice of Intent - Respondents must submit this form by 5:00 PM Central Prevailing Time on **Friday, July 17, 2020**. Notice of intent must be submitted electronically by email by the due date.

- Respondent Qualification and Product Pricing Forms – Respondents must submit these forms by 5:00 PM Central Prevailing Time on **Friday, July 31, 2020**. Proposals must be submitted electronically by email by the due date.

Emailed forms should be sent to gre2020rfp@acespower.com and include the words “GRE 2020 Capacity RFP” in the subject line.

3. Modification or Cancellation of the GRE RFP

GRE reserves the right, without qualification, to select or reject any proposals. GRE may request additional information to complete its evaluations. Respondents who submit proposals do so without recourse against GRE for rejection or failure to execute an agreement for any reason. GRE will not reimburse any cost incurred in the preparation or submission of a proposal or any subsequent negotiations regarding a proposal. GRE

reserves the right to terminate this RFP process at any time, without notice and with no obligation to purchase or continue negotiations.

4. Confidentiality

GRE will use reasonable efforts to protect Respondent's confidential information provided that such information is clearly identified as follows:

- Mark "Confidential Information" on each page containing such information; and
- Highlight or shade the specific confidential information on the marked page.

A blanket statement that an entire page or the entire proposal is confidential will not be considered clear indication and may result in rejection of the proposal.

Notwithstanding the foregoing, GRE may disclose information that has been designated as confidential if GRE determines, in its sole discretion, that disclosure is necessary to comply with any applicable law or order of a governmental authority with competent jurisdiction. GRE reserves the right to disclose proposals to its Board, consultants, counsel, or financiers for the purpose of assisting GRE in evaluating proposals.

5. RFP Administrator

The duties of the RFP Administrator will be performed by Alliance for Cooperative Energy Services Power Marketing LLC (ACES).

As RFP Administrator, ACES' business model provides an established infrastructure of independent energy management practices that supports the verification of, and compliance with, applicable processes, policies, and procedures. ACES manages a significant amount of confidential data through a combination of specific internal guidelines, the company's independent control group, the company's corporate compliance manager, and periodic reporting to the Board of Directors Risk Oversight And Audit Committee. ACES takes its obligations regarding the maintenance of Confidential Information very seriously and will handle all Confidential Information with the highest professional regard.

6. Initial Evaluation, Shortlist, Proposal Affirmation, and Negotiations

GRE will evaluate proposals based on the criteria identified in Appendices A-C. GRE may request supplemental information as necessary to complete its evaluation. Upon completion of the initial evaluation, GRE will develop a shortlist of proposals.

Prior to beginning negotiations, shortlisted Respondents will be required to affirm the following:

- The information provided in the proposal remains accurate and complete.
- The proposed price is valid through **October 31, 2020**.
- All Respondents whose approval is required for execution of a contract with GRE have been identified and will be directly represented in any preliminary discussions and subsequent negotiations with GRE.
- Identification and timeline for any approvals needed by Respondent for execution of a contract with GRE.
- GRE Board and member-owner approvals of certain PPAs may be required depending on the negotiated terms.
 - Given a reasonable progression of negotiations, GRE anticipates this approval process can be completed in Q4, 2020, if needed.

7. RFP Process Schedule

RFP Issued	July 2, 2020
Notice of Intent Due	July 17, 2020
Proposals Due	July 31, 2020
Notification of Short List	August 31, 2020
Targeted Execution of PPA	Q4, 2020

Appendix A - Notice of Intent to Respond

Company Name		
Address		
City	State	Zip
Company Representative Name		
Signature		
Email	Office Phone	Cell Phone
MISO Planning Resource Zone (1 or 3)	ZRC Amount (MW)	
Notes (as appropriate)		

Appendix B – Respondent Qualification Form

Company Name		
Address		
City	State	Zip
Company Representative Name		
Signature		
Email	Office Phone	Cell Phone
Financial Rating (S&P/Moody's), if none, please disclose as NA.	Company Website Link to Financials	

Appendix C - Product Pricing Form

Respondents are required to provide a flat, non-escalating, price; and escalating price option may also be offered.

MISO Planning Resource Zone:			Escalation and discount rate: ____%; ____%
Planning Year	ZRCs/Zone (MW)	Flat Payment Rate (\$/kW-Month)	Escalating Payment Rate (\$/kW-Month)
2022/2023			
2023/2024			
2024/2025			
2025/2026			
2026/2027			
Notes to Pricing			